

## **ARM Consulting and Services**

Collecting from the U. S. Government has become almost an arcane art form, as anyone who has tried it can testify. armcor has of necessity mastered all the Federal Acquisition Regulations (FAR), procedures, and the agency variations which make these collections so difficult.

armcor offers accounts receivable management (ARM) consulting and services to prime contractors serving the U. S. Government at home and around the world. This expertise is available to armcor clients in a number of ways, depending on specific requirements. The entire federal billing and collections process can be outsourced to armcor, or we can provide ad hoc guidance on current procedures and incidents as they arise. We can provide expert advice to firms which are forming their own federal collections capability. And we can help contractors already familiar with federal collections manage the unusual challenges they encounter as the result of mergers, acquisitions, rapid expansion, or personnel changes—any of which can result in institutional memory loss that usually brings dispute resolution to a halt.

From the routine collections of small companies who are unfamiliar with the maze of federal collection requirements, to the legacy issues and complex disputes faced by large corporations, armcor offers a wide range of collections services. Featured ARM services include:

- Collection of current, past due, or seriously delinquent receivables or claims.
- Consulting on billing and collections procedures.
- Central Contractor Registration administration.
- Formulation of unsolicited prompt payment discount offers.
- Submission of Prompt Payment Act interest requests.
- Assistance to expedite acceptance processing and confirmation in WAWF and PORTS.

For claims vouchers, adjustments, or past due receivables, armcor works closely with the appropriate agency or coaches contractor staff from behind the scenes. After an initial fixed-price analysis, fees are usually based on an hourly rate plus a contingent basis. Exact rates vary depending on the agency involved, contract status, the age of receivables involved, dollar amounts, and the type of goods or services provided.

Visit <http://www.armcor.com> or call 1 (800) 873-4161 for further information.