

## Capital Sourcing

armcor typically manages all phases of client transactions, including origination, underwriting, and servicing. Some deals, however, fall outside of our parameters.

Through strategic partnerships with a number of working capital sources, armcor connects clients to asset-based lending, purchase order financing, mobilization funding, contract monetization, trade finance, letters of credit, private equity investment, specialty factoring, factoring for state, municipal, and local contractors, reverse factoring for subcontractors to large primes, and other complementary service offerings.

armcor assists as required, from introductions to account servicing.

As specialists committed to maintaining a sharp focus on our own niche, we value the same qualities in other firms. Before making any referrals, we consider many criteria including the reputation, focus, historical conversion rate, and customer satisfaction rankings of each service provider.

When additional specialists are needed, we will also tap Factoring Professionals Worldwide, a worldwide network of over 2,000 factors, asset-based lenders, industry consultants, and specialists started in 2008 by armcor founder John Fedewa.

Visit <http://www.armcor.com> or call 1 (800) 873-4161 for further information.