armcor • com™

Summary of Offerings

From its roots as a federal contractor responsible for collecting hundreds of millions of dollars of invoices, armcor's corporate heritage includes deep understanding of the Federal Acquisition Regulation (FAR) and adept navigation of the bureaucracy. This unique core competency is essential to all of its offerings.

Factoring

armcor offers innovative factoring options that leverage the impeccable credit of the U. S. Government to accelerate contractor cash flow, fuel growth, and increase profitability. Available to most companies, including new, rapidly growing, distressed, reorganized, or otherwise underserved businesses, armcor also welcomes firms traditionally ineligible for factoring, such as military, intelligence, construction, and seasonal contractors. Flexible and scalable, no debt or additional collateral is required. Minimal disclosure is necessary. Factoring also leads to better supplier terms and is often a better overall value than bank credit lines. More Information

Special Projects

armcor closes transactions that pose obstacles for other financial institutions. We work with logistics, security, energy, and construction contractors supporting U. S. forces in war zones or other areas of civil unrest. Transactions involving complexity or needing special discretion are not disqualified. More Information

Payment Office Monitoring Service

armcor's Payment Office Monitoring Service (POMSTM) for DFAS is an automated service that continuously tracks DoD contractor invoices and provides convenient notification of any changes to status or content. Superior to alternatives that update infrequently, cover only some contracts, and relay incomplete data. After a free trial period, most companies may opt for the free, weekly POMS Basic service. More Information

Prime Contractor Collections Services

armcor helps contractors collect receivables due from the U. S. Government, whether they are current, past due, or significantly aged. Even if contracts have expired or personnel changes have occurred, armcor helps get open collections matters resolved. More Information

ARM Consulting and Services

From the routine billing and collections procedures of small companies to the legacy issues and complex disputes faced by large corporations, armcor offers a wide range of accounts receivables management (ARM) consulting and services to U. S. Government prime contractors. More Information

Capital Sourcing

armcor typically manages origination, underwriting, and servicing. Some deals, however, fall outside our parameters. Through strategic partnerships, armcor connects clients to asset-based lending, purchase order financing, mobilization funding, contract monetization, trade finance, letters of credit, private equity investment, factoring for state and local contractors, reverse factoring for subcontractors to large primes, and more. armcor assists as required, from introductions to account servicing. More Information

Additional Contractor Services

armcor has access to a vast reservoir of expertise including Congressional staff, retired military officers, former contracting officers, lobbyists, administrative law attorneys, subject-matter experts, private equity providers, and others. Through its strategic partners, armcor can even provide contract administration, marketing assistance, Washington, DC area representation, teaming, contracting vehicles, administrative support, business entity formation, surety bonding, and other services. More Information

Visit http://www.armcor.com or call 1 (800) 873-4161 for further information.